



LAMOILLE REGION CHAMBER OF COMMERCE

92 Lower Main Street, P.O. Box 1459, Morrisville, VT 05661 P: (802) 888-7607 F: (802) 888-5006 www.lamoillechamber.com

LRCC Board of Directors

Mary L. Collins
LRCC Chair
Lamoille Home Health & Hospice
The Manor

Nick Rivers
LRCC Vice Chair
Casella Waste Management

Becky Olson
LRCC Secretary
Olson & Associates, PLC

Karen Blanchard-Smith
LRCC Treasurer
Union Bank

Greg Paus
Member At Large
Silver Ridge Design, Inc.

Catherine Aranda-Learned
Vermont Artistry Photography

Robert Coates
Power Play Sports

Nancy Durand
Pall Spera Company Realtors

Adam Lory
Union Bank

Rich Marron
Town & Country Resort

Ryan Meravi
VT Web Marketing
802 Mobile

Rich Smith
Hickok & Boardman Insurance

Chamber Staff
Deborah M. Carroll
Executive Director
deborah@lamoillechamber.com

Jen Kittell
Administrative Assistant
jen@lamoillechamber.com

Greetings!

“It is the mission of the Lamoille Region Chamber of Commerce to be the community’s leading business organization representing its membership in the preservation of economic, agricultural, cultural, and recreational excellence.”

With that mission in mind, we are pleased to present an updated list of the benefits available to our Chamber members.

The Lamoille Region Chamber of Commerce, including its employees, Board of Directors, and Chamber Committees, works hard to promote you and your business by providing benefits that will enhance the quality of your experience. That being said, the single most important ingredient in the recipe that will lead to your success is you!

Research has indicated that, although there are many reasons for joining your local Chamber of Commerce, the single most important reason why individuals and businesses join is networking. I’ve said it before, and I’ll say it again, people do business with people that they know, like, and trust, and what better way could there be to get to know your fellow businessmen and women than networking at Chamber events that are specifically designed to create the opportunity to network.

Therefore, I invite you to take advantage of all the benefits that your Chamber has to offer by:

- Attending Chamber Breakfast Meetings and Business After Hours (Mixers);
- Sponsoring a Chamber Breakfast Meeting or other event;
- Showcasing your business by setting up a free spotlihter table at a Chamber Breakfast Meeting;
- Becoming an informed citizen and employer or employee by attending the Chamber’s Legislative Breakfasts;
- Becoming an integral part of your Chamber and your community by joining a Chamber Committee;
- Educating yourself at a Chamber workshop or seminar (tell us what you want to learn);
- Sharing your valuable expertise by leading a Chamber workshop or seminar (we want to hear your ideas);
- Advertising in the Chamber’s business directories and upcoming visitors’ guide;
- Promoting your business through recognition and advertising opportunities in the Chamber’s newsletters, social media presence, on the website, and in other places.

We hope that you will take a few minutes to review both the updated list of Chamber benefits and the long list of sponsorship opportunities. We’re sure that you will find many ways to promote yourself and your business!

I invite you to call me directly, or to send me an email, if you have any questions or comments, if you would like to lead a Chamber workshop, or if there is anything else you would like to discuss!

Wishing you success,

Deborah M. Carroll

Executive Director, Lamoille Region Chamber of Commerce
(802) 888-7607 | deborah@lamoillechamber.com



Chamber Membership Benefits

Your membership investment working for you.



LAMOILLE REGION
CHAMBER OF COMMERCE

92 Lower Main Street, P.O. Box 1459, Morrisville, VT 05661 | P: (802) 888-7607 | F: (802) 888-5006
deborah@lamoillechamber.com | www.lamoillechamber.com | www.facebook.com/lamoillechamber

Benefits included in Membership – For NEW Members

New Member Welcome and Introduction at Chamber Breakfast Meeting (formerly Eggs & Issues).

New Member may put promotional material on registration table at Chamber Breakfast Meeting.

New Member Welcome and Introduction at Business After Hours (formerly Mixers).

New Member Bio and Logo in "Member Spotlight" E-Newsletter.

New Member Bio and Logo on Chamber's Facebook Page.

AND All Benefits Listed Below.

Benefits included in Membership – For ALL Members

PROMOTE YOUR BUSINESS!

Member information on Chamber website.

Referral services, directing other members and the community to your business.

Host a Chamber Business After Hours, Breakfast Meeting or a Legislative Breakfast.
(Some additional cost.)

Member information in Chamber Business Directory and Visitor Guide. (Some additional cost.)

Be a "Spotlighter" at a monthly Chamber Breakfast Meeting.

Be a sponsor at a monthly Chamber Breakfast Meeting.
(See "sponsorship" for additional details regarding what your sponsorship includes.)

Be a vendor and sell your product(s) at select Chamber events.

Advertise in Chamber publications including our Newsletters and Event Programs.

Tell your story in a short article in our Chamber Business Directory and Visitor Guide.

Maximize exposure for you and your business through Chamber sponsorship opportunities as outlined in the "sponsorship" section.

Donate a door prize to be given away at Chamber Breakfast Meetings and Business After Hours.

Display your products at the Chamber office on Lower Main Street in downtown Morrisville.

NETWORKING OPPORTUNITIES!

Attend Monthly Chamber Breakfast Meetings (or occasional lunch) with relevant and timely topics and speakers.

Exposure for you and your business through no-cost spotlighting opportunities at Chamber Breakfast (or occasional lunch) Meetings.

Maximized exposure for you and your business through sponsorship opportunities at Chamber Breakfast (or occasional lunch) Meetings.

Attend monthly Business After Hours (formerly Mixers) hosted by other Chamber members.

Attend Legislative Breakfasts or Coffee Breaks with your local legislators (4-5 times per year).

Connect with other Chamber members and the Lamoille community at Chamber events.
Stay tuned, we've got some exciting events coming up. (Included and some additional cost.)

Join a Chamber Committee and become an integral part of the Lamoille Business Community.

Attend periodic legislative updates with Vermont State Chamber of Commerce leadership.

Include your employees: Although it's your business organization that is listed as a Chamber "member," all employees of your organization are members of the LRCC. If you are unable to attend an event, we invite you to send a representative to network and promote your organization.

Benefits included in Membership – For ALL Members

EDUCATIONAL PROGRAMS & OPPORTUNITIES TO SHARE YOUR EXPERTISE!

Opportunities to attend free or low cost workshops at our Chamber offices and other locations. (Included and some additional cost.)

Opportunities to lead/teach/facilitate Chamber workshops and seminars at our Chamber offices regarding topics including but not limited to: Networking; Sales; Marketing; Workers Compensation; Customer Service; Cooking; and other relevant and important topics. Got an idea for a workshop? We want to hear your suggestions!

Attend Leadership Lamoille. (Biannual program, some additional cost.)

Help to shape new leaders by teaching, hosting or sponsoring Leadership Lamoille classes and events.

Receive relevant and timely information at Chamber Breakfast Meetings.

Breakfast meetings or coffee with your legislators.

Lobbyist updates from our Vermont State Chamber of Commerce.

YOUR VOICE IN MONTPELIER AND ELSEWHERE!

Connect with regional, state, and national agencies through the Chamber's Government Affairs Committee. (Presently in development.)

Chamber staff works as a voice for local and state legislation that supports the Lamoille Region Business Community by connecting you with legislators.

Your Chamber is a member of the Vermont State Chamber of Commerce, keeping current with its programs, benefits, and lobbying efforts on your behalf.

Your Chamber is a member of the Vermont Association of Chamber of Commerce Executives, attending quarterly meetings and other events, and keeping up-to-date on best practices of Chambers throughout the state of Vermont.

Your Chamber connects with Chambers around the country, keeping abreast of best practices.

STAY INFORMED!

When you join the Chamber, you are automatically subscribed to the Chamber's E-newsletters (executive director's report, calendar, event invites, legislative update and member spotlight.) We know that's a lot, but don't worry, you can unsubscribe from a particular category at any time.

CHAMBER EXCLUSIVE PROGRAMS

VACEplus Dental and Vision Insurances are available at group rates.

Workers' Compensation Insurance at group rates.

We're considering a member-to-member "Reciprocity" or "Fair Trade Lamoille" card or gift certificate, so stay tuned!

...Why join the Lamoille Region Chamber of Commerce?

"With over 250 members, joining LRCC allowed our company to very quickly expand our brand exposure. More specifically, their monthly and annual networking events have provided us with new business opportunities, making our investment in LRCC membership a valuable one."

- Deanna Kennedy, Celia Vine Marketing

2017 Membership Investment Rates

Number of Employees	For Profit Rate	Non-Profit Rate
1 to 3	\$266	\$188
4 to 7	\$299	\$211
8 to 15	\$382	\$286
16 to 30	\$458	\$319
31 to 50	\$539	\$400
51 to 75	\$630	\$465
76 to 100	\$743	\$550
100+	\$870	\$650
Sustaining Membership: \$500+ (Contact the Chamber for details.)		
Libraries & Museums: \$50 Clubs & Associations: \$75		
Individual Community Member Support: \$50		

Two part-time employees equal one full-time employee.
Do you have more than one business? Please contact us for a multiple business discount.

...Why join the Lamoille Region Chamber of Commerce?

"When consumers know that a small business is a member of the chamber of commerce, they are 49% more likely to think favorably of it and 80% more likely to purchase goods or services from the company in the future."

- The Schapiro Group

COMPANY INFORMATION:

(This information will be displayed online and shared with other Chamber members.)

COMPANY NAME: _____

Total Number of Employees: _____

How many are full-time? _____ How many are part-time? _____

Circle one: For Profit / Non-Profit

If non-profit, please list your tax code designation: _____

COMPANY CONTACT INFORMATION:

Physical Address 1: _____

Physical Address 2: _____

City: _____ State: _____ Zip Code: _____

Preferred Phone: _____ Preferred Fax: _____

Company Email: _____

MEMBER DIRECTORY LISTING:

(This will be your business directory listing on LamoilleChamber.com. Email digital content such as links, logos and photos to jen@lamoillechamber.com.)

SOCIAL MEDIA:

Twitter: _____

Facebook: _____

Instagram: _____

LinkedIn: _____

Other: _____

INDUSTRY INFORMATION:

Which industry are you most closely associated with? (Circle one.)

Aerospace

Financial Services

Real Estate

Agriculture

Food/Food Service

Retail

Arts & Entertainment

Insurance

Tourism

Banking

Healthcare

Transportation

Business Service

Information Technology

Wholesaling

Community Service

Manufacturing

Other: _____

Construction

Media

NAICS Code:

(Don't know you code? Look it up at www.naics.com/search)

MEMBERSHIP APPLICATION

PRIMARY CONTACT INFORMATION:

(This information will be used for Chamber and Chamber staff communication only.)

First Name: _____ Last Name: _____
Title: _____
Office Phone: _____ Primary Contact Email: _____

SECONDARY CONTACT INFORMATION:

(This information will be used for Chamber and Chamber staff communication only.)

First Name: _____ Last Name: _____
Title: _____
Office Phone: _____ Secondary Contact Email: _____

PREFERRED MAILING ADDRESS:

Address 1: _____
Address 2: _____
City: _____ State: _____ Zip Code: _____
County: _____ Country: _____

BILLING ADDRESS:

_____ Check here if same as Preferred Mailing Address.

Address 1: _____
Address 2: _____
City: _____ State: _____ Zip Code: _____
County: _____ Country: _____

REASONS FOR JOINING:

(Check all that apply.)

- | | |
|-------------------------------------------------------------|-----------------------------------------------------------------|
| <input type="checkbox"/> Access to Member Mailing List | <input type="checkbox"/> Health Insurance Access/Information |
| <input type="checkbox"/> Advertising Opportunities | <input type="checkbox"/> Industry Information/Insights |
| <input type="checkbox"/> Business Insurance Discounts | <input type="checkbox"/> Marketing Opportunities |
| <input type="checkbox"/> Chamber Presence at Ribbon-Cutting | <input type="checkbox"/> Member Directory Listing |
| <input type="checkbox"/> Discount on Chamber Events | <input type="checkbox"/> Member-to-Member Discounts |
| <input type="checkbox"/> Emails | <input type="checkbox"/> Networking Opportunities |
| (Direct messages from Executive Director) | <input type="checkbox"/> Professional Development Opportunities |
| <input type="checkbox"/> Emails (Events) | <input type="checkbox"/> To Support the Chamber |
| <input type="checkbox"/> Emails (Calendar) | <input type="checkbox"/> Website Presence |
| <input type="checkbox"/> Emails (Member Spotlight) | <input type="checkbox"/> No Response |
| <input type="checkbox"/> Event Sponsorship Opportunities | <input type="checkbox"/> Other: _____ |

ADDITIONAL INFORMATION:

Have you attended a Chamber event before? Yes / No

If yes, which: _____

INSURANCE INFORMATION:

Are you interested in learning about our *VACEPlus Dental & Vision Insurance Program*? Yes / No

Are you interested in learning about our *Workers' Compensation Insurance Program*? Yes / No

If yes to either, a member of our staff will contact you to advise of sign-up procedure.

BILLING OPTIONS & PAYMENT FORM

Billing Options: Please mark your choices.

Paperless Billing: Yes / No

If yes, please list the email address or addresses the invoice should be sent to:

Pay in Installments: Yes / No

If yes, please mark your billing cycle: Monthly / Quarterly / Biannually

Payment Options: Please mark your choice.

Option 1: Invoice

Send an invoice: Yes / No

Amount: _____

Option 2: Check

Check Enclosed: Yes / No

Check Number: _____ Amount: _____ Date: _____

Option 3: Credit Card

Credit Card #: _____ Exp. Date: _____

Name on Card: _____

Zip Code on Card: _____ CCV#: _____

Card Type: _____ Charge Amount: _____

Signature: _____ Date: _____

Setup Autopay for the above credit card? Yes / No

Submit a copy of this form with your membership application.